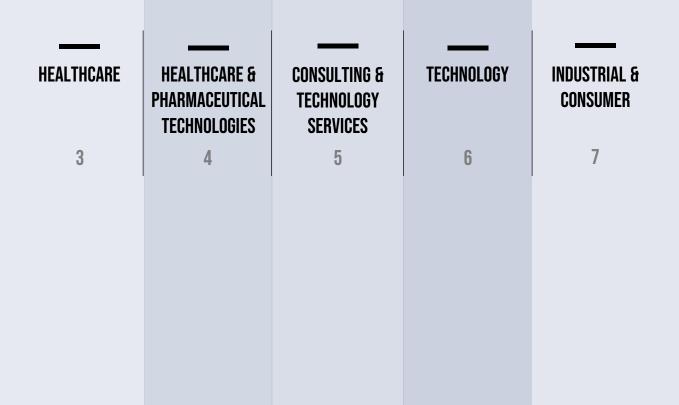
FP Fairmount Partners





A specialist investment bank advising middle market companies worldwide on mergers & acquisitions, financings and strategic planning.

Closed 310+ global transactions, in 25 countries, accounting for over \$17 billion in aggregate value for clients operating in the following sectors:



HEALTHCARE

Client Services:

- Sell-Side M&A
- Buy-Side M&A
- Minority & Majority Equity Recapitalizations
- Growth Equity Financings
- Management Buyouts
- General Strategic & Financial Advisory
- Fairness Opinions

Client Company Characteristics:

- Domestic and International
- Founder and / or Entrepreneur-Driven
- Private and Institutionally-Backed
- Publicly Traded





Sector Specializations:

- Preclinical & Discovery Services
- Clinical Research Organizations (CROs)
- Contract Development and Manufacturing Organizations (CDMOs)
- Research Sites and Site Services
- Commercialization & Consulting
- Market Access & Patient Access
- Medical & Scientific Communications
- Healthcare Agency Services
- Regulatory, Safety & Compliance
- Biometrics and Data Analysis
- Specialty Distribution and Patient Support
- Pharmaceutical and Medical Device Labs: Bioanalytical, Central Labs, Biomarker, Analytical, Extractables/Leachables, Release Testing
- Diagnostic and Diversified Labs

Contacts:

Neal McCarthy Managing Director +1 (610) 260-6224 <u>neal.mccarthy@fairmountpartners.com</u>

Cecilia Gleason, PhD Director +1 (412) 680-0345 <u>cecilia.gleason@fairmountpartners.com</u>

R.C. Wainwright Director +1 (215) 219-5566 richard.wainwright@fairmountpartners.com

HEALTHCARE & Pharmaceutical Technologies

Client Services:

- Sell-Side M&A
- Buy-Side M&A
- Minority & Majority Equity Recapitalizations
- Growth Equity Financings
- Management Buyouts
- General Strategic & Financial Advisory
- Fairness Opinions

Client Company Characteristics:

- Domestic and International
- Founder and / or Entrepreneur-Driven
- Private and Institutionally-Backed
- Publicly Traded





Sector Specializations:

- Advanced Pharma, Provider, and Payor Technologies & Services
- Practice Management Systems & Specialty Electronic Health Records
- Population Health Management Software
- Revenue Cycle Management Technologies
- Clinical Trial Management, Payments & Recruitment Software
- Pharmacy-Related Technologies & Applications

Contacts:

Neal McCarthy Managing Director +1 (610) 260-6224 neal.mccarthy@fairmountpartners.com

Charles Robins Managing Director +1 (610) 260-6431 <u>charles.robins@fairmountpartners.com</u>

Allen Born Director +1 (610) 260-6275 <u>allen.born@fairmountpartners.com</u>

CONSULTING & Technology Services

Client Services:

- Sell-Side M&A
- Buy-Side M&A
- Minority & Majority Equity Recapitalizations
- Growth Equity Financings
- Management Buyouts
- General Strategic & Financial Advisory
- Fairness Opinions

Client Company Characteristics:

- Domestic and International
- Founder and / or Entrepreneur-Driven
- Private and Institutionally-Backed
- Publicly Traded





Sector Specializations:

- Niche Professional Staffing (Technology, Digital, Life Sciences, Healthcare, etc.)
- Digital Transformation
- Outsourced Accounting & Professional Services
- Cloud Migration & Enablement
- Enterprise Cloud Ecosystems
- Intelligent Automation & RPA
- Enterprise Application Consulting & Integration
- Software & Digital Engineering
- Management Consulting
- Digital Marketing & Agencies
- Managed IT Services
- Business Process Outsourcing
- Government IT Services

Contact:

Andy Brown Managing Director +1 (610) 260-6204 <u>andrew.brown@fairmountpartners.com</u>



TECHNOLOGY

Client Services:

- Sell-Side M&A
- Buy-Side M&A
- Minority & Majority Equity Recapitalizations
- Growth Equity Financings
- Management Buyouts
- General Strategic & Financial Advisory
- Fairness Opinions

Client Company Characteristics:

- Domestic and International
- Founder and / or Entrepreneur-Driven
- Private and Institutionally-Backed
- Publicly Traded



Sector Specializations:

- Cloud Applications (SaaS)
- Vertical Applications (i.e., Healthcare, HR Tech, Energy, Financial, Aerospace & Defense)
- Enterprise Software
- Industrial Tech / Industry 4.0
- Internet of Things (IoT) & Embedded Technologies
- Data Aggregation & Analytics ("DAA")
- Supply & Value-Chain Management
- Networking & Telecommunications
- Infrastructure Software
- Internet Commerce & Services

Contacts:

Charles Robins Managing Director +1 (610) 260-6431 charles.robins@fairmountpartners.com

Allen Born Director +1 (610) 260-6275 <u>allen.born@fairmountpartners.com</u>



INDUSTRIAL & Consumer

Client Services:

- Sell-Side M&A
- Buy-Side M&A
- Minority & Majority Equity Recapitalizations
- Growth Equity Financings
- Management Buyouts
- General Strategic & Financial Advisory
- Fairness Opinions

Client Company Characteristics:

- Domestic and International
- Founder and / or Entrepreneur-Driven
- Private and Institutionally-Backed
- Publicly Traded



Sector Specializations:

- Niche Manufacturing
- Value-Added Distribution
- Commercial & Industrial Services
- Consumer & Retail

End Market Expertise:

- Aerospace & Defense
- Automotive Aftermarket
- Building & Construction
- Consumer & Retail
- Food & Beverage
- Heavy Industrial
- Oil & Gas

Contacts:

Jonathan Smith Managing Director +1 (215) 692-2570 jonathan.smith@fairmountpartners.com

Bill Frame Director +1 (302) 593-7600 william.frame@fairmountpartners.com

Stay in touch with us.

610-260-6200

www.FairmountPartners.com

www.LinkedIn.com/Company/Fairmount-Partners

FP Fairmount Partners