



ABOUT US

A specialist investment bank advising middle market companies worldwide on mergers & acquisitions, financings and strategic planning.

Closed 300+ global transactions, in 25 countries, accounting for over \$17 billion in aggregate value for clients operating in the following sectors:

HEALTHCARE	HEALTHCARE &	CONCILITING G	TECHNOLOGY	INDUSTRIAL &
TEALITUANE	PHARMACEUTICAL TECHNOLOGIES	CONSULTING & Technology Services	TEGNINULUUT	CONSUMER
3	4	5	6	7



HEALTHCARE

Client Services:

- Sell-Side M&A
- Buy-Side M&A
- Minority & Majority Equity Recapitalizations
- **Growth Equity Financings**
- **Management Buyouts**
- General Strategic & Financial Advisory
- **Fairness Opinions**

Client Company Characteristics:

- Domestic and International
- Founder and / or Entrepreneur-Driven
- Private and Institutionally-Backed
- **Publicly Traded**



















charles river

























Sector Specializations:

- Preclinical & Discovery Services
- Clinical Research Organizations (CROs)
- Contract Development and Manufacturing Organizations (CDMOs)
- Research Sites and Site Services
- Commercialization & Consulting
- Market Access & Patient Access
- Medical & Scientific Communications
- **Healthcare Agency Services**
- Regulatory, Safety & Compliance
- **Biometrics and Data Analysis**
- Specialty Distribution and Patient Support
- Pharmaceutical and Medical Device Labs: Bioanalytical, Central Labs, Biomarker, Analytical, Extractables/Leachables, **Release Testing**
- · Diagnostic and Diversified Labs

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HEALTHCARE & PHARMACEUTICAL TECHNOLOGIES

Client Services:

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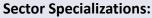












- Advanced Pharma, Provider, and Payor **Technologies & Services**
- Practice Management Systems & Specialty Electronic Health Records
- Population Health Management Software
- Revenue Cycle Management Technologies
- Clinical Trial Management, Payments & Recruitment Software
- Pharmacy-Related Technologies & **Applications**

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CONSULTING & TECHNOLOGY **SERVICES**

Client Services:

- Sell-Side M&A
- Buy-Side M&A
- Minority & Majority Equity Recapitalizations
- **Growth Equity Financings**
- **Management Buyouts**
- General Strategic & Financial Advisory
- **Fairness Opinions**

Client Company Characteristics:

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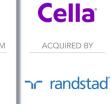




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CONSULTANTS







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ACQUIRED BY





Sector Specializations:

- Niche Professional Staffing (Technology, Digital, Life Sciences, Healthcare, etc.)
- Digital Transformation
- Outsourced Accounting & Professional Services
- Cloud Migration & Enablement
- **Enterprise Cloud Ecosystems**
- **Intelligent Automation & RPA**
- **Enterprise Application Consulting &** Integration
- Software & Digital Engineering
- Management Consulting
- **Digital Marketing & Agencies**
- **Managed IT Services**
- **Business Process Outsourcing**
- Government IT Services

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TECHNOLOGY

Client Services:

- Sell-Side M&A
- Buy-Side M&A
- Minority & Majority Equity Recapitalizations
- · Growth Equity Financings
- · Management Buyouts
- General Strategic & Financial Advisory
- · Fairness Opinions

Client Company Characteristics:

- · Domestic and International
- Founder and / or Entrepreneur-Driven
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- Publicly Traded













APEX

























Sector Specializations:

- · Cloud Applications (SaaS)
- Vertical Applications (i.e., Healthcare, HR Tech, Energy, Financial, Aerospace & Defense)
- Enterprise Software
- · Industrial Tech / Industry 4.0
- Internet of Things (IoT) & Embedded Technologies
- Data Aggregation & Analytics ("DAA")
- Supply & Value-Chain Management
- Networking & Telecommunications
- Infrastructure Software
- Internet Commerce & Services

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INDUSTRIAL & **CONSUMER**

Client Services:

- Sell-Side M&A
- Buy-Side M&A
- Minority & Majority Equity Recapitalizations
- **Growth Equity Financings**
- **Management Buyouts**
- General Strategic & Financial Advisory
- **Fairness Opinions**

Client Company Characteristics:

- Domestic and International
- Founder and / or Entrepreneur-Driven
- Private and Institutionally-Backed
- **Publicly Traded**





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Sector Specializations:

- Niche Manufacturing
- Value-Added Distribution
- **Commercial & Industrial Services**
- · Consumer & Retail

End Market Expertise:

- Aerospace & Defense
- Automotive Aftermarket
- **Building & Construction**
- Consumer & Retail
- Food & Beverage
- Heavy Industrial
- Oil & Gas

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